

## 2015-2016 Real Estate Approved Providers for Pre-License and Continuing Education Courses

School	Contact Information	Pre-License Courses		Continuing Education Courses								3- Or 6-Hour Designation Courses	Other	Course Instruction Mode		
		Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	B	C	D			Classroom	Distance	
ABC School of Real Estate	920-993-4555	X	X												X	X
Action Real Estate School	715-351-0525	X	X												X	X
Career WebSchool	800-860-7479		X													X
Commercial Brokers Group, Inc.	608-772-0060 <a href="http://www.cbmadison.com">www.cbmadison.com</a>			1	2			A							X	
Common Sense Real Estate, LLC	<a href="http://www.commonsenserealestate.com">www.commonsenserealestate.com</a>	X	X													X
Continuing Ed Express LLC	1-866-415-8521 <a href="http://www.continuingedexpress.com">www.continuingedexpress.com</a>	X	X	1	2	3	4	A			C			13 hrs, Broker 3 hr		X



## 2015-2016 Real Estate Approved Providers for Pre-License and Continuing Education Courses

School	Contact Information	Pre-License Courses		Continuing Education Courses								3- Or 6-Hour Designation Courses	Other	Course Instruction Mode		
		Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	B	C	D			Classroom	Distance	
Greater Real Estate Academy	715-298-2727 <a href="http://www.greaterrea.com">www.greaterrea.com</a>		X												X	X
Horizons School of Real Estate	414-241-2272	X	X												X	
Institute for Real Estate Management (IREM)	800-837-0706 <a href="http://www.irem.org">www.irem.org</a>											Investment Real Estate: Financial Tools (FIN402)		X		
												Managing Residential Properties (RES201)				
												Ethics for Real Estate Manager (ETH800) – 3 hr				
InterNACHI	303-249-7288 <a href="http://www.nachi.org">www.nachi.org</a>															X
Jean Abegglen School of Real Estate	262-886-6940	X	X	1	2	3	4	A							X	
Kaplan Professional Schools	651-523-1025													13 hrs, Broker 3 hr	X	

## 2015-2016 Real Estate Approved Providers for Pre-License and Continuing Education Courses

School	Contact Information	Pre-License Courses		Continuing Education Courses								3- Or 6-Hour Designation Courses	Other	Course Instruction Mode		
		Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	B	C	D			Classroom	Distance	
Keefe Real Estate School	262-248-4492 sbeers@keeferealestate.com		X												X	X
Klein School of Real Estate	608-204-7411			1	2	3	4	A			C				X	
Lakeshore Technical College	920-693-1167 <a href="mailto:Ruth.semph@gotoltc.edu">Ruth.semph@gotoltc.edu</a>			1	2	3	4			B	C				X	
Laurel Stone School of Real Estate	920-428-0146 <a href="http://www.laurelstoneschoolofrealestate.com">www.laurelstoneschoolofrealestate.com</a> <a href="mailto:lstone513@gmail.com">lstone513@gmail.com</a>	X	X	1	2	3	4	A	B	C	D		13 hrs, Broker 3 hr	X	X	
Madison Area Technical College	608-258-2416	X	X													X
McKissock, LLC	866-739-7277 <a href="http://www.mckissock.com">www.mckissock.com</a>			1	2	3	4			B	C	D				X
Mid-State Technical College	715-422-5358 <a href="http://www.mstc.edu">www.mstc.edu</a>		X	1	2	3	4			B	C				X	

## 2015-2016 Real Estate Approved Providers for Pre-License and Continuing Education Courses

School	Contact Information	Pre-License Courses		Continuing Education Courses								3- Or 6-Hour Designation Courses	Other	Course Instruction Mode		
		Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	B	C	D			Classroom	Distance	
Milwaukee Area Technical College	414-456-5330 <a href="http://www.matc.edu">www.matc.edu</a>	X	X												X	X
Moraine Park Technical College	920-924-3289 <a href="http://www.morainepark.edu">www.morainepark.edu</a>	X	X	1	2	3	4	A				C			X	X
MN Realty School	651-644-5856 <a href="http://www.mnrealtyschool.edu">www.mnrealtyschool.edu</a>			1	2	3	4	A				C			X	
MPS School of Real Estate	414-414-2329 <a href="http://www.mps-web.com">www.mps-web.com</a>			1	2	3	4	A	B						X	X
Negotiation Expertise, LLC	602-769-1335 <a href="http://www.thereni.com">www.thereni.com</a>													Certified Negotiation Expert (CNE) Designation Course (6 Hr)	X	
New Direction IRA, Inc.	303-546-7930 <a href="http://www.newdirectionIRA.com">www.newdirectionIRA.com</a>													Course titled "Broker Guide to Real Estate Purchases for IRAS and Qualified Plans" (3 Hr)	X	

## 2015-2016 Real Estate Approved Providers for Pre-License and Continuing Education Courses

School	Contact Information	Pre-License Courses		Continuing Education Courses								3- Or 6-Hour Designation Courses	Other	Course Instruction Mode	
		Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	B	C	D			Classroom	Distance
Northeast Wisconsin Technical College	920-498-6876 <a href="http://www.nwtc.edu">www.nwtc.edu</a>			1	2	3	4		B	C				X	X
Power Realtors – School of Real Estate	262-654-7653 <a href="http://www.power-realtors.com">www.power-realtors.com</a>		X											X	
Preferred Systems, Inc	888-455-7437 <a href="http://www.preferrededucation.com">www.preferrededucation.com</a>									C				X	
Robbins and Lloyd Career Training Institute	414-464-0800 <a href="http://www.robbinsandlloyd.net">www.robbinsandlloyd.net</a>	X	X	1	2	3	4	A	B	C			Commercial Program Approved As Well	X	X
Shorewest Real Estate Institute	414-476-1231 <a href="http://www.shorewest.com">www.shorewest.com</a>	X	X	1	2	3	4	A		C		Effective Negotiation (6 hr)	13/hr On-site DVD	X	X
												Accredited Buyer's Representative (ABR) (6 hr)			



## 2015-2016 Real Estate Approved Providers for Pre-License and Continuing Education Courses

School	Contact Information	Pre-License Courses		Continuing Education Courses								3- Or 6-Hour Designation Courses	Other	Course Instruction Mode	
		Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	B	C	D			Classroom	Distance
Wisconsin Indianhead Technical College	715-468-2815 <a href="http://www.witc.edu">www.witc.edu</a>		X	1	2	3	4	A	B	C	D				X
Wisconsin Realtors Association School of Real Estate	800-279-1972 <a href="http://www.wra.org">www.wra.org</a>	X	X	1	2	3	4	A	B	C	D	CRS210-Building an Exceptional Customer Service Referral Business	13 hr reciprocity, 3 hr	X	X
												GRI Course 3 (4 day)			
												CRS202 – Effective Buyer Sales Strategies			
												Accredited Buyer's Representative Designation Course (ABR)			
												Seniors Real Estate Specialists (SRES) Designation Course			
												PMN – Effective Negotiating for Real Estate Professionals			
												CRS Course – Get Back to Work or Get Out! (3 Hr)			
												CRS Course – Working in the Cloud (3 Hr)			
Women's Council of REALTORS' PMN Designation course - Harnessing the															

## 2015-2016 Real Estate Approved Providers for Pre-License and Continuing Education Courses

School	Contact Information	Pre-License Courses		Continuing Education Courses								3- Or 6-Hour Designation Courses	Other	Course Instruction Mode	
		Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	B	C	D			Classroom	Distance
												Power: Skills Based Performance Management (6 hr)			
												Converting Leads Into Closings (CRS) (3 hr)			